

VIETNAM DAILY

[Market Commentary]

Vietnam's stock market experienced gains in most trading sessions, but ended the session with a sharp decline influenced by the securities stocks

[Futures/ETFs]

The futures contract increased in points, contrary to the movement of the underlying market

[Market Movers] GVR, SHB

June 16, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,115.22	-0.16
VN30	1,109.06	+0.04
VN30 futures	1,102.60	-0.60
Hanoi	228.44	-0.47
HNX30	427.32	-0.97
UPCoM	84.62	+0.08
USD/VND	23,526	-0.04
10-yr govt bond (%)	2.75	-14
Overnight rate (%)	0.85	-55
Oil (WTI, \$)	70.46	-0.23
Gold (LME, \$)	1,961.35	+0.17



Market Commentary

VNIndex 1,115.22P (-0.16%) Volume (mn shrs) 1,075.4 (+62.4%) Value (U\$mn) 953.2 (+68.8%)

HNXIndex 228.44P (-0.47%) Volume (mn shrs) 135.5 (+49.0%) Value (U\$mn) 93.2 (+40.8%)

UPCoM 84.62P (+0.08%)
Volume (mn shrs) 110.8 (+96.4%)
Value (U\$mn) 37.4 (+45.6%)

Net foreign buy (U\$mn) +17.5

Vietnam's stock market experienced gains in most trading sessions, but ended the session with a sharp decline influenced by the securities group, accompanied by increased trading volume. Foreign investors made net purchases, focusing on VNDirect Corp (VND, +1.6%), Hoa Phat Group (HPG, +1.3%), and Sacombank (STB, +4.3%).

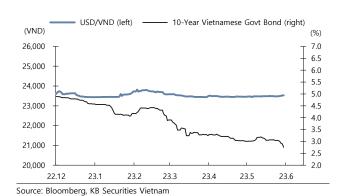
Steel prices today in the domestic market have recorded their 10th consecutive downward adjustment since April 8th. Specifically, the price of D10 CB300 ribbed steel has decreased by 200 Dong to 14,690 Dong/kg. The stock prices of steel companies have declined, with Hoa Sen Group (HSG, -0.3%), Pomina Steel Corp (POM, -2.44%).

On June 16th, the State Bank of Vietnam announced a reduction in the policy interest rates, with decreases ranging from 0.25% to 0.5% per year. This marks the fourth time (since the beginning of the year) that the policy interest rates have been lowered to support economic recovery and growth. The securities group reacted positively to this news, resulting in price increases for VIX Securities JSC (VIX, +2.35%) and VNDirect Corp (VND, +1.57%).

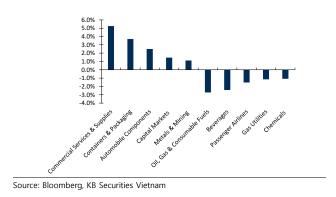
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Vietnam – 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 1,109.06P (+0.04%)
VN30 futures 1,102.6P (-0.60%)
Open 1,104.2P
High 1,122.8P
Low 1,100.0P

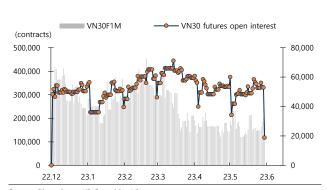
The futures contract increased in points, contrary to the movement of the underlying market. The difference between F2307 and VN30 started at an opening gap of -3.77 points, then fluctuated around -3.87 points with significant volatility and closed at -6.46 points. The trading volume increased.

Contracts 246,386 (+36.7%)

VN30 futures & VN30 index



VN30 futures volume & open interest



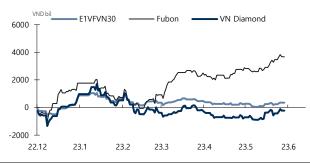
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

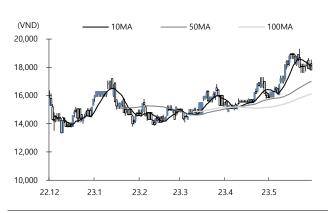


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

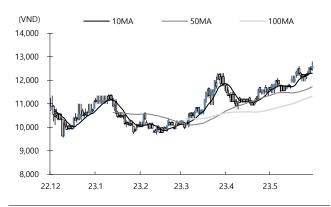
Market Movers

Vietnam Rubber Group - Joint Stock Company (GVR)



Source: Bloomberg, KB Securities Vietnam

Saigon Hanoi Commercial Joint Stock Bank (SHB)



Source: Bloomberg, KB Securities Vietnam

- GVR closed down 1.39% to VND17,800.
- In 2023, Vietnam Rubber Group Joint Stock Company expects a post-tax profit of 4,264 billion Dong. Its consolidated revenue and other income reached 27,527 billion Dong, representing a decrease of nearly 11% and 3% respectively compared to the previous year. GVR has a plan to convert approximately 40,000 hectares of rubber land into industrial land. By 2025, GVR aims to convert 7,000 - 8,000 hectares of land as part of this plan.

- SHB closed up 1.2% to VND12,600.
- The State Bank of Vietnam has recently issued a document approving the increase in Saigon Hanoi Commercial Joint Stock Bank's maximum charter capital by an additional 5,971 billion Dong, according to the capital increase plan approved by the SHB's Shareholders' General Meeting. The bank will increase its capital through two methods: issuing shares to pay dividends for the year 2022 to existing shareholders at a rate of 18%, and issuing shares under an Employee Stock Ownership Plan (ESOP).

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.04%	-0.14%
Cum. return	10.33%	13.32%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/06/16	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	41,350	-0.8%	7.0%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
0010					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	26,100	1.6%	24.6%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	72,800	-0.7%	26.6%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank (TPB)	21/11/11	18,200	0.3%	3.4%	- The leading bank in the field of digitalization
(IFB)					- The corporate bond risk is expected to abate in 2023
D.					- Pork and chicken price are expected to be on recovery path in 2023
Dabaco Group (DBC)	23/01/30	20,250	-0.2%	18.4%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
EDT 0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	84,500	0.5%	248.3%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Mintin Book					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	28,500	-1.7%	50.8%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	95,500	-1.1%	30.1%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group	19/12/04	23,450	1.3%	110.6%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	27,500	-0.4%	167.6%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	<u> </u>		
	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VND	1.6%	22.4%	268.6
HPG	1.3%	24.6%	158.1
STB	4.3%	25.5%	129.0
EIB	0.2%	6.1%	71.9
NLG	-0.7%	44.3%	64.5
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VNM	-0.3%	54.5%	-72.4
TPB	0.3%	29.9%	-62.1
CTG	-1.7%	27.3%	-61.4
NVL	-2.3%	5.1%	-48.4
VRE	-1.3%	33.0%	-42.7

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Marine Transportation	6.9%	VSC, VOS, SKG, VTO
Commercial Services & Supplies	6.9%	TLG, ILB, APC, ST8
Containers & Packaging	4.3%	TDP, SVI, MCP, TPC
Banks	2.9%	VCB, BID, VPB, TCB
Health Care Providers & Services	2.7%	TNH, JVC, VMD
	Chg	Key
Top 5 worst performers	(%)	stocks
Machinery	-2.8%	TCH, HHS, SRF, SHA
Building Products	-2.7%	VGC, BMP, SHI, DAG
Oil, Gas & Consumable Fuels	-2.1%	PLX, PGC, CNG, GSP
Beverages	-1.8%	SAB, BHN, SMB, SCD
Chemicals	-1.7%	GVR, DGC, DPM, DCM

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
TNG	-0.5%	16.5%	3.9
PVG	-1.0%	4.3%	1.4
VCS	-2.9%	2.8%	1.2
CEO	0.8%	4.8%	1.1
WCS	0.2%	28.6%	0.8
	Chg	For. own	Net sell
Ticker	(%)	(0/ 1-1)	
	(70)	(%, -1d)	(VND bn)
IDC	-1.9%	1.1%	-16.2
		. , ,	
IDC	-1.9%	1.1%	-16.2
IDC PVS	-1.9% -1.8%	1.1% 21.1%	-16.2 -7.7

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Capital Markets	14.4%	SSI, VND, HCM, VCI
Trading Companies & Distributors	14.0%	VPG, TSC, BTT, TNA
Electrical Equipment	13.9%	GEX, SAM, CAV, RAL
Commercial Services & Supplies	13.5%	TLG, ILB, APC, ST8
Marine Transportation	12.3%	VSC, VOS, SKG, VTO
	Chg	Key
Top 5 worst performers	(%)	stocks
Automobile Components	-6.9%	DRC, CSM, PAC, TNC
Beverages	-5.4%	SAB, BHN, SMB, SCD
Hotels, Restaurants & Leisure	-3.6%	AST, VNG, DSN, DAH
Insurance	-2.2%	BVH, MIG, BIC, BMI
Textiles, Apparel & Luxury Goods	-1.3%	PNJ, TCM, MSH, GIL

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	value	For avail	P/E	(X)	EPS CAGR	ROE(%)		P/B	(X)	F	Performa	nce (%)	
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	97,778	372,067	98,103	22.5	72.2	66.0	14.7	2.5	2.7	1.8	1.8	0.0	2.3	1.1	
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	98,707 (4.2)	26.6	8.0	7.4	35.9	19.2	17.6	1.4	1.2	-0.9	0.9	7.3	
Real	VRE	VINCOMRETAILJS	34,850	79,190 (3,442)	89,036 (3.8)	17.8	15.2	13.7	-7.6	11.0	11.9	1.7	1.6	-1.3	-0.7	-6.7	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	389,179 (16.6)	31.3	-	-	6.7	-	-	-	-	-2.3	2.1	9.2	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	71,111 (3.0)	11.6	23.3	16.6	13.7	8.1	11.3	1.8	1.7	0.2	0.8	4.2	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	264,422 (11.3)	13.9	34.8	26.2	-	2.8	3.6	-	-	0.4	-1.7	-1.7	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16,441)	73,454 (3.1)	6.3	14.6	12.7	11.7	23.0	21.0	2.9	2.4	1.4	4.5	13.4	
	BID	BANK FOR INVESTM	34,507	174,556 (7,586)	40,575 (1.7)	12.7	11.4	9.5	-5.3	20.3	20.4	1.9	1.6	-0.3	0.6	-2.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	152,823 (6.5)	0.0	5.8	5.0	14.3	16.0	15.9	0.9	0.7	-0.3	0.5	9.2	
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	131,972 (5.6)	1.4	8.4	6.9	50.3	16.4	17.2	1.1	1.0	-1.7	0.5	2.0	
Darelin	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	242,963 (10.3)	0.0	8.8	6.8	18.8	12.6	12.5	1.1	0.9	-0.8	0.3	-0.3	
Banks	MBB	MILITARYCOMMERC	16,173	73,327	207,435	0.0	4.8	4.1	14.6	22.2	20.7	1.0	0.8	0.0	-2.7	4.8	
	HDB	HDBANK	16,320	40,641	42,632	4.2	4.7	4.6	23.3	23.0	19.7	1.0	0.9	-0.3	0.5	-4.6	
	STB	SACOMBANK	18,600	33,548 (1,458)	475,152 (20.2)	14.0	7.7	4.5	26.5	18.9	24.8	1.2	0.9	4.3	3.2	5.8	
	TPB	TIEN PHONG COMME	14,821	28,732	130,701	0.0	4.8	4.2	37.4	20.0	19.6	1.0	0.8	0.3	-2.4	6.2	
	EIB	VIETNAM EXPORT-I	15,417	22,745	146,099	0.2	-	-	27.3	-	-	-	-	0.2	0.5	7.8	
	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	35,354	21.0	15.8	14.2	15.8	10.1	10.6	1.5	1.4	-0.8	0.6	-2.8	
Insurance	ВМІ	BAOMINHINSURANC	22,250	2,439	(1.5) 6,936 (0.3)	14.2		-	9.1	13.7	-	-	-	1.0	1.7	6.1	
	SSI	SSISECURITIESC	20,676	19,947	506,409	55.4	21.6	17.5	-3.2	8.3	10.2	-	-	1.6	3.4	14.0	
	VCI	VIETCAP	21,154	(867) 9,108	(21.6) 180,322	71.9	-	-	-4.0	-	-	-	-	2.2	0.9	8.3	
Securities	НСМ	HOCHIMINHCITY	22,265	(396) 8,907	(7.7) 182,808	52.4	-	-	- 19.0	-	-		_	1.9	0.9	4.7	
	VND	VNDIRECTSECURIT	6,983	(387) 5,734	(7.8) 671,989	27.2	-	-	36.3	_	_	_	-	1.6	2.4	24.4	
	VNM	VIETNAM DAIRYP	109,000	(249) 227,805	(28.6) 194,405	42.1	15.5	14.3	4.0	29.0	31.2	4.2	4.1	-0.3	0.5	-5.2	
Consumer	SAB	SAIGON BEER ALCO	192,500	(9,900) 123,447	(8.3) 19,971	36.9	21.7	19.8	7.3	21.2	21.5	3.8	4.2	-2.5	-1.9	-4.9	
staples	MSN	MASAN GROUP CORP	79,250	(5,365) 111,712	(0.9) 99,404	16.5	32.5	16.2	-51.9	8.0	12.9	3.8	2.9	-0.6	0.1	4.5	
	HNG	HOANG ANH GIA LA	12,450	(4,855) 13,801	(4.2) 17,554	48.8	_	-					_	-1.3	-1.8	-0.3	
	VJC	VIETJETAVIATION	131,800	(600) 69,042	(0.7) 79,657	11.0	82.5	44.8	-88.5	5.9	11.2			-1.6	-0.5	-2.1	
ndustrials	GMD	GEMADEPTCORP	33,100	(3,001) 9,976	(3.4) 35,758	10.8	12.4	16.3	-57.0	22.4	11.9	1.8	1.7	0.4	-1.6	1.0	
transport)	CII	HOCHI MINH CITY	22,600	(434) 5,398	(1.5) 170,758	38.4	14.0	11.4	65.7	2.4	3.8	0.8	0.9	0.3	-0.9	16.3	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(7.3) #N/A	46.4	17.0	- 11.4	-92.4		5.5	-		0.0		.0.0	
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(#N/A) 337,485	37.7	-	-	-92.4		-	-		0.5	0.0	35.0	
(capital	CTD			(452) 5,438	(14.4) 39,327		24.4	20.2		2 5	20	•	-	-0.8			
goods)		COTECCONS CONSTR	73,200	(236) 18,419	(1.7) 48,509	3.6	24.1	20.3	-52.4	2.5	2.8	-	-		-1.2	3.6	
	REE	REE	45,066	(800)	(2.1)	0.0	10.9	10.5	-4.5	15.9	15.3	1.5	1.4	1.0	0.8	6.3	

Source: Bloomberg, KB Securities Vietnam

7

★ KB Securities | VIETNAM

Vietnam – Focus stocks

Cantar	Code	Campany nav	Price	Mkt cap	Trading value	For	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	53,767 (2.3)	46.1	15.8	15.7	- 17.5	19.0	18.2	2.9	2.7	-1.1	1.9	3.4	-5.9
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	20,564	31.4	11.7	11.5	-10.5	15.1	17.1	2.0	2.0	-2.2	-2.0	1.6	9.2
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	4,716	34.1	-	-	-5.1	-	-	-	-	-1.2	-2.1	6.5	29.6
	HPG	HOA PHATGRP JSC	24,986	145 287	473,932 (20.2)	18.0	15.0	10.9	21.9	9.2	11.6	1.3	1.2	1.3	2.4	6.6	30.3
	DPM	PETROVIETNAM FER	17,400	6,809	82,886 (3.5)	36.5	8.7	9.8	-0.5	12.3	11.0	0.9	0.9	0.0	-2.1	-0.3	-24.1
Materials	DCM	PETROCA MAU FER	13,650	7,226	88,921	46.5	11.2	8.3	-4.5	10.8	15.5	1.3	1.2	-0.4	-2.2	4.2	-6.0
	HSG	HOA SEN GROUP	18,864	11,063 (481)	284,964	38.9	-	13.6	67.9	-0.7	6.7	0.9	0.8	-0.3	-0.3	4.4	42.9
AAA	AAA	ANPHATBIOPLAST	12,864	3,138	68,147	97.2	-	-	17.2	-	-	-	-	-4.0	-6.1	-0.9	57.4
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	27,174 (1.2)	4.6	14.8	12.8	-51.0	12.9	13.4	1.8	1.7	-2.9	-2.1	-2.2	17.4
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	131,900 (5.6)	39.9	19.1	12.8	- 11.9	5.1	7.7	0.9	0.9	-2.3	1.1	6.7	33.6
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	65,826 (2.8)	35.9	7.4	6.5	2.2	14.8	15.0	1.0	0.9	-0.7	1.0	2.2	-5.0
	MWG	MOBILEWORLDINV	46,500	65,024 (2,826)	132,235 (5.6)	0.0	21.0	11.5	14.4	11.1	18.3	2.3	2.1	-0.8	-0.1	7.5	-3.6
	PNJ	PHUNHUANJEWELR	65,625	19 895	39,138	0.0	13.8	11.1	2.4	20.3	22.0	2.5	2.1	-0.7	1.1	-2.3	- 19.0
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261	1,628	70.6	-	-	-	-	-	-	-	1.1	3.3	22.8	59.9
•	FRT	FPT DIGITAL RETA	16,348	2,227	54,121	30.3	48.1	20.0	-75.2	-	14.1	3.6	3.0	-0.8	6.7	12.8	3.3
	PHR	PHUOC HOA RUBBER	61,900	8 387	33,782	34.6	10.7	10.6	41.2	17.6	15.8	1.8	1.5	0.4	0.0	10.9	17.3
	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	6,395	45.4	13.0	12.1	10.7	25.6	24.6	3.3	2.8	-1.4	- 1.7	12.6	46.1
Healthcare	PME	PYMEPHARCOJSC	80,200	6.016	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-		-	
ΙΤ	FPT	FPTCORP	56,667	61,301 (2,664)	77,706	0.0	15.6	12.9	15.5	27.5	27.9	3.8	3.3	0.5	-0.1	3.7	9.9

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh – Head of Research

binhnx@kbsec.com.vn

Research Division research@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung - Manager tungna@kbsec.com.vn

Pham Phuong Linh - Analyst linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan - Analyst thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst hieupm@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst congth@kbsec.com.vn

Nghiem Sy Tien - Analyst tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam

Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.